



Job Title: Sales Team Member at Al Petri & Sons Bicycles

Summary: Our Sales Team is responsible for dealing with customers, answering questions, selling goods, handling payments and making sure that our merchandise is attractively displayed. We utilize the Mann University GEAR method of interacting with our customers in order to give both them and our sales staff an effective, enjoyable, and beneficial experience.

This position requires strong communication skills in order to provide our customers with exceptional and knowledgeable customer service while driving towards the store's sales and performance goals, always keeping our Core Values, Mission & Vision in mind. Our sales team is expected to exceed our customer's expectations.

Skills and Traits:

- Enthusiasm, high energy level, confidence, resourcefulness.
- Ability and willingness to work at either Al Petri & Sons location as needed in a positive, constructive, and joyful manner.
- Strong verbal communication skills.
- Ability to work in a dynamic, multi-functional, multi-cultural environment

Sales Team Member Responsibilities:

- Utilize and follow GEAR sales process as trained by Store Manager.
- Be at work, on time. In dress code ready to go when your shift starts.
- Demonstrate integrity and professionalism.
- Work together as a team.
- Assisting customers to find the goods and products they are looking for.
- Responsible for accurately processing cash and card payments.
- Stocking shelves and displays with merchandise.
- Keeping the store tidy and clean, this includes the sales floor, bathrooms and all employee areas.
- Organize and merchandise product cleanly and creatively as directed by Store Manager.
- Provide an atmosphere with a high degree of cleanliness and organization throughout the store.
- Maintain a fun and positive environment for customers and fellow employees.

**This is not to be considered a complete list of job responsibilities, and is subject to correction and revision by the Board of Directors at any time.*